

**SECURITIE** 

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Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

	nuary 1, 2002	AND E	NDING	December 3	1, 2002
M	M/DD/YY			MM/DD/YY	<i>(</i>
	TRANT IDENT	TIFICAT	TION		
NAME OF BROKER-DEALER BUKE SCORE Brown, Burke Securities, LLC	curities !	LC		OFI	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (I	Oo not use P.O. Bo	(No.)			FIRM ID. NO.
15 Piedmont Center	·		1 2 2 2 2 2 5 M		
	(No. and Street)	/5	7	Wall live	
Atlanta	Georgia		FEB 2 7	20:03	30305
(City)	(State)		1	(ZIP C	ode)
NAME AND TELEPHONE NUMBER OF PERSON TO	O CONTACT IN R	EGARD T	O THIS RE	PORT	
Jon R. Burke, President			<u> </u>		(404) 364-2065
				(Are	ea Code — Telephone No.
B. ACCOU	NTANT IDEN	TIFICAT	ΓΙΟΝ		
INDEPENDENT PUBLIC ACCOUNTANT (whose opin	nion is contained in	this Repo	rt*)		
Mayer Hoffman McCann P.C.					
(Name — if	individual male lea, firs	t, middle nov	v)		
780 Johnson Ferry Road, N.E., Suite 600	Atla	anta	Georgia	a	30342-1434
(Address)	(City	)	(State)		(ZIP Code)
CHECK ONE  X Certified Public Accountant				PROCE	SSED
Public Accountant     Accountant not resident in United States or a	ny of its possession	ıs.		(MAR 18	<b>2003</b>
FOR (	OFFICIAL USE	ONLY		THOMS FINANC	
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number

# OATH OR AFFIRMATION

	<b>R. Burke</b> swear (or affirm) that, to the g schedules pertaining to the firm of <b>Brown</b> ,						
	I further swear (or affirm) that neither the comp				, principal	officer or	director has an
proprietary in	terest in any account classified solely as that of a cr	ustomer,	except as 10	nows:			
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	Notary Public						
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inis repon** co	ontains (check an applicable boxes).			•			
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- (-)	Statement of Financial Condition						
	Statement of Income (Loss)						
	Statement of Changes in Financial Condition	, ,	<b>D</b>	<b>a</b> : 1			
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	Computation of Net Capital.  Computation for Determination of Reserve Requirement	nte Dureue	ent to Dula 15	o2 2			
	Information Relating to the Possession or control Requ						
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20)	Determination of the Reserve Requirements Under Exh			or cupital of	doi itale 15	es i una une	computation to
⊠(k)	A Reconciliation between the audited and unaudited St.			Condition wit	h respect to	methods of	consolidation.
	An Oath or Affirmation.						
	A copy of the SIPC Supplemental Report.						
	A report describing any material inadequacies found to	exist or fe	ound to have	existed since	the date of	the previous	audit.
	Independent auditors' report on the internal control stru						
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			240.15				

\*\*For conditions of confidential treatment of certain portions of this filling. See section 240.17a-5(e)(3).

# BROWN, BURKE SECURITIES, LLC FINANCIAL STATEMENTS

Years Ended December 31, 2002 and 2001

# **FINANCIAL STATEMENTS**

# Years Ended December 31, 2002 and 2001

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# Mayer Hoffman McCann P.C.

An Independent CPA Firm

780 Johnson Ferry Road, NE, Suite 600 Atlanta, Georgia 30342 404-257-2222 ph 404-255-1301 fx www.mhm-pc.com

#### INDEPENDENT AUDITORS' REPORT

To the Stockholder

#### Brown, Burke Securities, LLC

We have audited the accompanying statement of financial condition of Brown, Burke Securities, LLC as of December 31, 2002, and the related statements of income, equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Brown, Burke Securities, LLC as of December 31, 2001, were audited by other auditors whose report dated February 18, 2002, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Brown, Burke Securities, LLC as of December 31, 2002, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Mayer Hoffman Mc Cann P.C.

Atlanta, Georgia February 8, 2003

## STATEMENTS OF FINANCIAL CONDITION

## December 31, 2002 and 2001

#### **ASSETS**

	2002	2001
Cash Accounts receivable Securities available for sale	\$ 33,939 2,850 3,300	\$ 16,632 0 3,300
TOTAL ASSETS	\$ 40,08 <u>9</u>	\$ 19,932

## **LIABILITIES AND MEMBER'S EQUITY**

	2002	2001
Accounts payable Due to affiliate	\$ 14,327 3,000	\$ 0 0
TOTAL LIABILITIES	17,327	0
MEMBER'S EQUITY	22,762	19,932
TOTAL LIABILITIES AND MEMBER'S EQUITY	\$ 40,089	<u>\$ 19,932</u>

## STATEMENTS OF INCOME

# For the Years Ended December 31, 2002 and 2001

	2002	2001
REVENUES Fee income Reimbursed expenses Interest income	\$ 142,560 12,850 <u>249</u> 155,659	\$ 111,246 0 <u>393</u> 111,639
EXPENSES Accounting fees Commission Filing fees General and administrative Rents Professional fees	5,780 9,480 1,767 416 6,000 	5,268 53,160 1,477 739 6,000 42,284 108,928
NET INCOME	<u>\$ 107,830</u>	<u>\$ 2,711</u>

#### STATEMENTS OF CASH FLOWS

#### For the Years Ended December 31, 2002 and 2001

		2002		2001	
CASH FLOWS FROM OPERATING ACTIVITIES:  Net income  Adjustments to reconcile net income to net cash provided by operating activities:	\$	107,830	\$	2,711	
Increase in accounts receivable Increase (decrease) is due to affiliate Increase in accounts payable Net cash provided by operating activities		(2,850) 3,000 14,327 122,307		0 (2,089) 0 622	
CASH FLOWS FROM INVESTING ACTIVITIES: Drawings		(105,000)		0	
INCREASE IN CASH		1 <i>7,</i> 30 <i>7</i>		622	
CASH BALANCE, BEGINNING OF YEAR	_	16,632		16,010	
CASH BALANCE, END OF YEAR	\$	33,939	\$	16,632	

# BROWN, BURKE SECURITIES, LLC STATEMENTS OF MEMBER'S EQUITY

# For the Years Ended December 31, 2002 and 2001

		<u>Total</u>
Member's equity at January 1, 2001	\$	17,221
Net income for the year ended December 31, 2001		2,711
Member's equity at December 31, 2001		19,932
Drawings for the year ended December 31, 2002	(	(105,000)
Net income for the year ended December 31, 2002		107,830
Member's equity at December 31, 2002	<u>\$</u>	22,762

#### NOTES TO FINANCIAL STATEMENT

#### (1) Summary of Significant Accounting Policies

**Organization** - Brown, Burke Securities, LLC ("the Company") was incorporated under the name FCA Securities, Inc. on December 13, 1991 in the state of Georgia. Subsequently, the Company amended its articles of incorporation to change its name to Brown, Burke Securities, Inc. On April 22, 2002 the Company changed the corporate structure from a corporation to a limited liability corporation and Brown Burke Capital Group ("the Parent") acquired the Company as a wholly owned subsidiary.

The Company is registered with the Securities and Exchange Commission (SEC), the National Association of Securities Dealers (NASD) and the Georgia Securities Commission. Pursuant to this registration, the Company must maintain a minimum net capital of \$5,000 and is not authorized to hold securities or funds for customers. The Company assists companies in raising capital by underwriting limited partnership offerings.

**Reclassifications** – Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

**Statement of Cash Flows** - Marketable securities that are highly liquid and have maturities of three months or less at the date of purchase would be considered as cash equivalents.

Securities Available for Sale - Available for sale securities consist of certain equity securities not classified as trading securities nor as securities to be held-to-maturity. Securities available for sale are carried at fair value with unrealized gains and losses reported in other comprehensive income. Realized gains and losses on securities available for sale are included in other income (expense) and, when applicable, are reported as a reclassification adjustment in other comprehensive income. Gains and losses on the sale of available for sale securities are determined using the specific identification method. At December 31, 2002, the cost of the securities available for sale approximates the fair value.

**Income Taxes** - The Company elected and was granted Subchapter S status under the Internal Revenue Code. Under the provisions of Subchapter S, the Company is not liable for federal corporate income taxes. Instead, the stockholders include the Company's taxable income or loss in their individual income tax returns.

**Revenues** - Investment banking and consulting fees are recorded when earned, based upon the terms of contracts with clients, which is generally over the period of the contract, and private placement fee income is recognized at closing when the client receives its funds. Reimbursable expenses are reflected as fee income and receivables, to the extent management believes the amounts are collectible. Closings occur as part or all of the private placement offering is complete, depending on the terms of the offering.

Use of Estimates - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (2) Minimum Capital

Under SEC Rule 15c3-1, the Corporation was required to maintain net capital of not less than \$5,000 in 2002 and 2001. At December 31, 2002 and 2001, the Corporation's net capital as defined by SEC Rule 15c3-1 was \$8,558 and \$10,135 in excess of minimum net capital required, respectively. The excess net capital at 1000 percent was \$11,825 at December 31, 2002 and \$15,135 at December 31, 2001 and the percent of aggregate indebtedness to net capital was 128 percent and zero percent at December 31, 2002 and 2001, respectively.

# BROWN, BURKE SECURITIES, LLC NOTES TO FINANCIAL STATEMENT

#### (3) Related Party Transactions

The Company paid the Parent, zero and \$40,000 for services rendered to generate fee income during the years ended December 31, 2002 and 2001, respectively.

The Company pays the Parent rent for the office space they utilize and the Parent is responsible for all expenses associated with the office space. The agreement renews automatically every year unless one party objects to the renewal. The rent commitment for 2003 is \$6,000. Rent expense for the years ended December 31, 2002 and 2001 was \$6,000.

**SUPPLEMENTARY INFORMATION** 

## **SCHEDULE I**

# BROWN, BURKE SECURITIES, LLC

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

# December 31, 2002

NET CAPITAL Total member's equity Less: Non-allowable assets Haircuts	\$ 22,762 (6,150) (3,054)
Net capital	<u>\$ 13,558</u>
AGGREGATE INDEBTEDNESS Total liabilities	\$ 17,32 <u>7</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Minimum net capital required	\$ 5,000
NET CAPITAL IN EXCESS OF THE MINIMUM REQUIREMENT	\$ 8,558
EXCESS NET CAPITAL AT 1000% (Net capital less 10% of aggregate indebtedness)	<u>\$ 11,825</u>
PERCENTAGE OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	128%

#### **SCHEDULE II**

# **BROWN, BURKE SECURITIES, LLC**

# RECONCILIATION OF NET CAPITAL COMPUTATION UNDER RULE 17a-5(d)(4) OF THE SECURITIES AND EXCHANGE ACT OF 1934

#### December 31, 2002

	Reported in Unaudited Part II of Form X-17A-5 Difference		Reported in Audited Financial Statement	
NET CAPITAL Total member's equity Less: non-allowable assets Haircuts	\$ 23,141 (3,300) (3,054)	\$ (379) <sup>1</sup> (2,850) <sup>2</sup>	\$ 22,762 (6,150) (3,054)	
NET CAPITAL	<u>\$ 16,787</u>	<u>\$ (3,229</u> )	<u>\$ 13,558</u>	

# Difference Between Unaudited Part II of Form X-17A-5 and Audited Financial Statements

'Net decrease in member's equity:  Effect of difference in accounts payable and accounts receivable	\$ (379)
<sup>2</sup> Net increase in non-allowable assets: Effect of difference in accounts receivable	\$ (2,850)

#### Schedule III

#### **BROWN, BURKE SECURITIES, LLC**

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2002

#### STATEMENT OF EXEMPTION FROM COMPLIANCE UNDER RULE 15c3-3

The Company is exempt from compliance with Rule 15c3-3 under Section (k)(2)(1) of the Rule. The Company does not carry security accounts for customers or perform custodial functions relating to customer securities. The Company was in compliance with the conditions of the exemption as of December 31, 2002.



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#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL

To the Stockholder

#### **Brown, Burke Securities, LLC**

In planning and performing our audit of the financial statements and supplemental schedules of Brown, Burke Securities, LLC for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by Brown, Burke Securities, Inc. including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or frad may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL - CONTINUED

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Mayer Hoffman Mclann P.C.

Atlanta, Georgia February 8, 2003